

Businesses For Sale Live

Businesses For Sale Live aims to help you learn everything you need to know about buying and selling a business.

BusinessesForSale.com, together with industry experts will deliver hour long seminars about all stages of the business transfer process.

Looking to buy a business?

If you are looking to be your own boss, buying a business can help you achieve that and is a great alternative to starting up from scratch. Attend our morning sessions to learn more about what you need to consider when buying a business, what is involved in the buying process and how you can raise finance to fund your purchase.

Thinking of selling your business?

An exit strategy is key for all businesses owners. Even if you aren't quite ready to sell it's worth being prepared for when the time comes. Our afternoon sessions will be packed full of useful advice on how to assess the right time to sell, how to prepare a business for sale and how to value your business.

The Seminars

10.30am – 11.30am	How to buy a business
11.45am – 12.45pm	How to finance your business purchase
2.00pm – 3.00pm	How to sell a business
3.15pm – 4.15pm	Due diligence and negotiation for buyers and sellers

If you have any questions, our speakers will be available either in the seminar theatre or in and around the BusinessesForSale.com stand between 12.45 - 2.00pm and 4.15pm - close.

Alternatively their contact details can be found on the this flyer.

The Speakers



Maung Aye

Associate, Mackrell Turner Garrett

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Maung is an Associate in Mackrell Turner Garrett's Corporate and Commercial team and deals with all aspects of corporate and commercial law, specialising in company acquisitions and disposals, joint ventures, corporate finance transactions and commercial agreements.

Maung works with clients from diverse sectors including fashion, technology and retail. His clients range from entrepreneurs, start-ups and owner managed businesses through to multinational corporations. Maung also advises overseas companies looking to establish a presence in the UK.





Kirsty McGregor

Chairman & Founder, The Corporate Finance Network (GB)

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Kirsty qualified as a chartered accountant at the young age of 23, and at 39 she is now one of the country's most prominent presenters on issues surrounding corporate finance transactions and funding solutions for smaller businesses, which is a specialised, but very dominant segment of the market, that she has christened "SME Corporate Finance".

The Corporate Finance Network is a nationwide network of financial advisors. This network consists of carefully selected accountancy firms and business advisors who provide SMEs and owner managed businesses with probably the most complete and practical business advice that is available anywhere in the UK.



Rob Goddard

Managing Director, Evolution CBS Limited

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Rob's considerable experience in the Financial and M&A Sector, gained over 30 years at senior level in both corporate and private organisations, makes him an experienced, astute businessman – exactly the characteristics his clients need when selling their companies.

For the past 11 years he has worked exclusively in Mergers and Acquisitions, where he has been responsible for 307 successful deals worth in excess of £2bn in transaction values. His unique blend of skills and experience enables him to help SME business owners achieve the maximum value when selling their companies.



Jo Thornley

Head of Communications, BusinessesForSale.com

www.businessesforsale.com @BusinessMaiden

Jo has worked for BusinessesForSale.com for over 7 years and is responsible for implementing the marketing communications strategy. One of her many tasks is co-ordinating BusinessesForSale.com event attendance all over the world and through such has had the opportunity to meet and work with people from all aspects of the business transfer process.

BusinessesForSale.com is the world's largest business buying and selling marketplace. The website has been online since 1996 and currently boasts more than 65,000 businesses in 130 countries.



Graham Stedman

Senior Partner, Nabarro LLP

www.nabarro.com

Graham is senior partner at commercial law firm Nabarro. He is chair of the firm's partnership board and partner in the firm's corporate group with experience in all aspects of corporate finance transactions and corporate regulation and compliance.

Graham's main areas of work are domestic and cross-border mergers and acquisitions, public takeovers, flotations, secondary issues, private placings, management buy-outs, public-to-private transactions, private equity and venture capital. He regularly advises listed companies on their continuing obligations and corporate governance issues.

He has also written books on the subjects of "Takeovers", "Shareholders' Agreements", "Computer Contracts" and "Due Diligence".